



Mark A. Mangano

Counsel

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Mark Mangano is Counsel practicing with the Banking industry group, focusing primarily on strategic planning, corporate governance, mergers and acquisitions, regulatory compliance, corporate finance, and commercial lending. His practice extends beyond service to financial institutions to include corporations, nonprofit organizations, and closely held business groups. He practices out of the Firm's office in Morgantown, West Virginia.

Mark has over 25 years of experience in community banking and financial services. In fact, he most recently served as the President and Chief Executive Officer of a bank that he also owned. Mark's strong analytical skills and entrepreneurial spirit helped him transform a struggling community bank into a highly successful organization by pursuing a tightly-focused business strategy.

Mark's varied background as a lawyer, banker, CEO, entrepreneur, director and nonprofit leader gives Mark a broad and unique perspective on addressing business challenges. Whether facilitating strategic planning, assisting boards in self-improvement, providing legal advice, or managing transactions, Mark is constantly focused on improving the client's performance while reducing risk.

Mark places a special emphasis on serving financial institutions and nonprofit organizations. Mark has a very personal interest in supporting community banks and nonprofits because of the tremendously important impact they have on their customers and communities.

In addition to his professional commitment to helping clients improve performance and manage risk, Mark has a strong belief in the value of community service. Mark has a long history of volunteer leadership and service. He continues to serve on the boards of community based nonprofit organizations.

Mark is an avid pilot, marathon runner, cyclist, skier, hiker, and golfer. Mark is fortunate that his wife, Tracy, shares many of his interests.

Work History

- Northern Hancock Bank & Trust
 - Bank Owner (2003-2017)
 - President and Chief Executive Officer (1992-2017)
- Jackson and Kelly, Associate (1986-1992)

Practices

- Banking & Finance

- Mergers & Acquisitions
- Commercial Lending
- Business Law

Industries

- Banking

Education

- West Virginia University College of Law (J.D., 1986)
 - Executive Editor, *West Virginia Law Review*
- West Virginia University (B.S.B.A. in Accounting, *cum laude*, 1983)
 - Mountain Honorary (1982-1986); Summit (1985-1986)
 - Beta Alpha Psi (1982-1983), Secretary (1983)

Admissions

- West Virginia (1986)
- U.S. District Court, Northern District of West Virginia
- U.S. District Court, Southern District of West Virginia
- U.S. Court of Appeals, Fourth Circuit
- West Virginia Supreme Court of Appeals

Professional Organizations

- American Bar Association
 - Business Law Section
- Community Bankers Association of Ohio, Associate Member
- Community Bankers of West Virginia
 - Board Director (1998-2002), (2008-2017)
 - Board Chairman (2000-2001)
 - Associate Member
- Community Bankers Political Action Committee
 - Chairman (2001-2006)
- Independent Community Bankers of America
 - State Delegate to the Federal Delegate Board (2010-2016)
 - Associate member
- Kentucky Bankers Association, Associate Member
- Monongalia County Bar Association
- Virginia Association of Community Bankers, Associate Member
- West Virginia Bankers Association
 - Board Director (1999-2006)
 - Associate Member
- West Virginia Bankers Title, LLC
 - Executive Committee (2006-2017)
 - Board Chairman (2008-2009), (2012-2017)
- West Virginia State Bar

Community

- West Virginia Board of Treasury Investments
 - Board Member (2021-Present)
- First Exchange Bank
 - Board Member (2020-Present)
- Volunteer West Virginia, The State's Commission for National and Community Service
 - Commissioner (2009-2018)
 - Commission Chairman (2013-2014)
- East Liverpool City Hospital
 - Board Director (2002-2013), (2015-Present)
 - Board Chairman (2010-2011)
 - Board Treasurer (2009-2010)
- East Liverpool YMCA
 - Board Director (2000-Present)
 - Association Treasurer (2001-Present)
- Rotary Club of East Liverpool
 - Member (2002-2018)
 - Club President (2013-2014)
- Rotary Club of Cheat Lake
 - Member (2018-Present)
- Pottertown Foundation
 - Board Member (1999-Present)
- Phi Sigma Kappa Chapter House Association
 - Board Member (1986-Present)
 - Treasurer (1986-2012)
 - President (1986)
- Kent State University Advisory Board-East Liverpool Campus
 - Board Member (2000-2009)
 - Board Chairman (2004-2005)
- Chester-Newell Chamber of Commerce
 - Board Member (1996-2006)

Speaking Engagements & Publications

Speaking Engagements

- Speaker, "Virtual Learning Lab: PPP and Current Options for Small Businesses and Nonprofits," Morgantown Area Partnership Webinar (March 16, 2021)
- Panelist, West Virginia CLE, West Virginia Law Review, Home Rule: A State and Local Law Symposium, "Home rule and consumer law: Delving into how municipalities can best address consumer protection", (Feb. 28, 2020)
- Presenter, West Virginia CLE, Consumer Law 2020: Looking Forward, "Consumer Protection: Addressing Unintended Consequences" (2019)
- Speaker, "Don't Waste Time Planning," 2019 West Virginia Nonprofit Leadership Summit, Charleston, West Virginia (Sept. 26, 2019)
- Speaker, "Leadership Matters: Moving the Board Beyond Basic Duties of Loyalty & Care," 2019 West Virginia Nonprofit Leadership Summit, Charleston, West Virginia (Sept. 25, 2019)

Writings and Publications

- Author, "**Sometimes the Most Important Things Get the Least Attention**," The Community Banker Magazine of the Community Bankers of West Virginia (3rd Quarter 2018); The Community Banker Magazine of the Virginia Association of Community Bankers (Spring 2019); *The Ohio Community Banker* (3rd Quarter 2019)
- Author, "Planning can improve the health of your management team", *The West Virginia Banker*, (Winter 2018)
- Author, "Time to reevaluate evaluations?", The Community Bankers Magazine of the Community Bankers of West Virginia (2nd Quarter 2019)
- Author, "What to tell customers when their most valuable possession has been stolen", The Community Banker Magazine of the Community Bankers of West Virginia (4th Quarter 2019); *The Ohio Community Banker* (4th Quarter 2019)